## Orion

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## Orion Lighting Selected by One of North America's Largest Packaged Food Companies for New Food Processing Facility

MANITOWOC, Wis.--(BUSINESS WIRE)-- <u>Orion Energy Systems</u>, Inc. (NASDAQ: OESX), a leading designer and manufacturer of high-performance, energy-efficient retrofit lighting platforms, today announced a Fortune 500 packaged food company selected Orion fixtures for its new multimillion-dollar production line expansion in Waterloo, Iowa.

Working with one of its Midwest channel partners, Orion unseated an incumbent global lighting manufacturer to win the project. To date, Orion has completed projects with nearly 90% of the Top 25 food and beverage brands in North America, including lighting upgrades and new construction projects at over 800 locations in the US. This project marks the sixth facility with this particular packaged food brand, including sites in California, Louisiana, Michigan, New Jersey and now lowa.

Orion was selected because of the industry leading performance of its LED lighting products, quality of service, including less than two-week lead times, and modularity of its product designs, which reduces ownership risk. The project will include the installation of the new <u>APOLLO® LED High Bay</u>, <u>APOLLO® LED Recessed Troffer</u>, and the <u>HARRIS VaporTight</u>, with modular sensors and controls.

The APOLLO® High Bay, the mid tier offering in <u>Orion's latest LED High Bay Suite</u>, sets a new standard for performance in its class with up to 152 lumens per watt and an unprecedented modular platform. The fixture is upgradeable and interchangeable, allowing maintenance crews to meet changing light distribution requirements, such as moving from an open area to aisle lighting. By simply turning off the power to the luminaire, internal teams can use quick attachments to easily switch out aisle illuminators and modular power packs for driver replacement.

"Orion is very much embedded in the food and beverage industry; from production, processing, bottling, freezers and cold docks, to ambient warehouse storage and distribution. These companies continue to choose Orion for our depth of experience in their industry as reflected by Orion receiving supplier of the year recognitions from many of these companies in the past," said John Scribante, Chief Executive Officer of Orion Energy Systems. "The performance and modularity of our fixtures give leaders in the food industry security in selecting a lighting platform that is more energy-efficient and costs less to operate, but also future-proof and risk mitigating, allowing them to swap out components more easily to upgrade as their business evolves over time."

## **About Orion Energy Systems**

Orion is leading the transformation of commercial and industrial buildings with state-of-the-art energy efficient lighting systems and retrofit lighting solutions. Orion manufactures and markets a cutting edge portfolio of products encompassing LED Solid-State Lighting and high intensity fluorescent lighting. Many of Orion's 100+ granted patents and pending patent applications relate to lighting systems that provide exceptional optical and thermal performance, which drive financial, environmental, and work-space benefits for a wide variety of customers in the retrofit markets.

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