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## Orion Wins \$4.9 - \$7.3 Million in Recent Orders from Three Fortune 100 Companies

MANITOWOC, Wis.--(BUSINESS WIRE)-- [Orion Energy Systems, Inc. \(NASDAQ: OESX\)](#), a leading designer and manufacturer of high-performance, energy-efficient retrofit lighting platforms, today announced \$4.9 to \$7.3 million in orders from three Fortune 100 companies for its LED high bay products.

This Smart News Release features multimedia. View the full release here:  
<http://www.businesswire.com/news/home/20160728005881/en/>



Significant wins since the fourth quarter of fiscal 2016 include:

- | \$3.6 - \$6 million in orders and the 7<sup>th</sup> lighting project by Orion for one of the world's largest automotive manufacturers.
- | \$1.1 million in orders and the 128<sup>th</sup> lighting project by Orion for a leading global food distributor.
- | \$200,000 in orders from one of the world's most recognized food and beverage brands; this is the 183<sup>rd</sup> lighting project and the first LED project by Orion for this industry-leading giant.

Orion expects these projects to be substantially completed by the end of its 2017 fiscal year.

Orion's patent-pending ISON™ LED High Bay sets a new standard for industrial lighting fixtures, delivering best in class performance at up to 179 lumens per watt and lowest 10-year total cost of ownership. (Photo: Business Wire) companies, speed of delivery, ease of installation - and the fact that Orion's high bay fixtures provide these manufacturers with the highest performance for the cost.

Orion was chosen over competitors due to its successful track record with the three

The products primarily chosen by these customers are from the Orion LED high bay suite. The ISON™ LED High Bay suite set new records for performance with up to 179 lumens per watt and an unprecedented modular platform that features hundreds of options that plug and play with standard electrical connections. The innovative, future-proof, modular design of all Orion high bay fixtures are popular with customers because they require little to no maintenance.

"Orion has been awarded projects with 50 of the Fortune 100 companies to date," said John Scribante, Chief Executive Officer of Orion Energy Systems. "These companies continue to choose Orion for our depth of experience in their industry, their trust in us from previous experiences, and because they know that using our product will save them the most money."

Out of respect for our customers' competitive strategies, we intentionally refrain from mentioning specific company names and/or other details in news releases.

### About Orion Energy Systems

Orion is leading the transformation of commercial and industrial buildings with state-of-the-art energy efficient lighting systems and retrofit lighting solutions. Orion manufactures and markets a cutting edge portfolio of products encompassing LED Solid-State Lighting and high intensity fluorescent lighting. Many of Orion's 100+ granted patents and pending patent applications relate to lighting systems that provide exceptional optical and thermal performance, which drive financial, environmental, and work-space benefits for a wide variety of customers in the retrofit markets.

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