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Orion Energy Systems Wins \$1 Million Order to Install a New LED Lighting Solution and Light Pipes for a Leading Designer and Manufacturer of Mobile Devices, Tablets, and Personal Computers

Orion Seeing Increased Orders of LED Upgrades Due to Superior Cost Advantages

MANITOWOC, Wis.--(BUSINESS WIRE)-- **Orion Energy Systems, Inc. (NYSE MKT:OESX)** - a leading designer and manufacturer of high-performance, energy-efficient lighting platforms, today announced that it recently received a contract award of approximately \$1.0 million to retrofit a Northern California-based location of a globally-known designer and manufacturer of mobile devices, tablets, and personal computers. The award represented repeat business for Orion from this customer, which was upgrading fluorescent fixtures with a comprehensive lighting solution that included Orion's ISON LED High Bay lighting fixtures (approximately 660 units), solar light pipes (approximately 1150 units) and Orion's Intelite control system.

The Company was chosen over competitors due to its past successful history with Orion products, speed of delivery and ease of installation. In recent weeks, the Company has displaced a number of legacy products from competitors with Orion LED and light pipe technology. Orion's ISON LED High Bay offers a superior LED lifetime over other competing products. Each ISON High Bay product proprietary design is constructed for optimum light output with two optical elements, that provides better lighting direction and glare diffusion.

John Scribante, Chief Executive Officer of Orion, stated, "Orion worked closely with this customer to create an all-encompassing lighting solution for their facility. There is a definitive cost advantage for those customers to upgrade to our LED lighting solution, largely due to less labor and material cost compared to competitors. Today, we are leveraging our positive history with past Orion clients and have won a growing share of upgrade business as these customers transition to LED solutions in facilities throughout North America."

About Orion Energy Systems

Orion is leading the transformation of commercial and industrial buildings with state-of-the-art energy efficient lighting systems. Orion manufactures and markets a cutting edge portfolio of products encompassing LED Solid-State Lighting and high intensity fluorescent lighting. Many of Orion's 100+ granted patents and pending patent applications relate to lighting systems that provide exceptional optical and thermal performance, which drive financial, environmental, and work-space benefits for a wide variety of customers in the retrofit markets.

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