

Orion Energy

4Q FY 2013 Earnings Call



\$2.0 Billion Saved for our Customers

1.3 Billion Sq. Ft. Retrofitted

151 Fortune 500 Customers

9,090 Facilities Installed

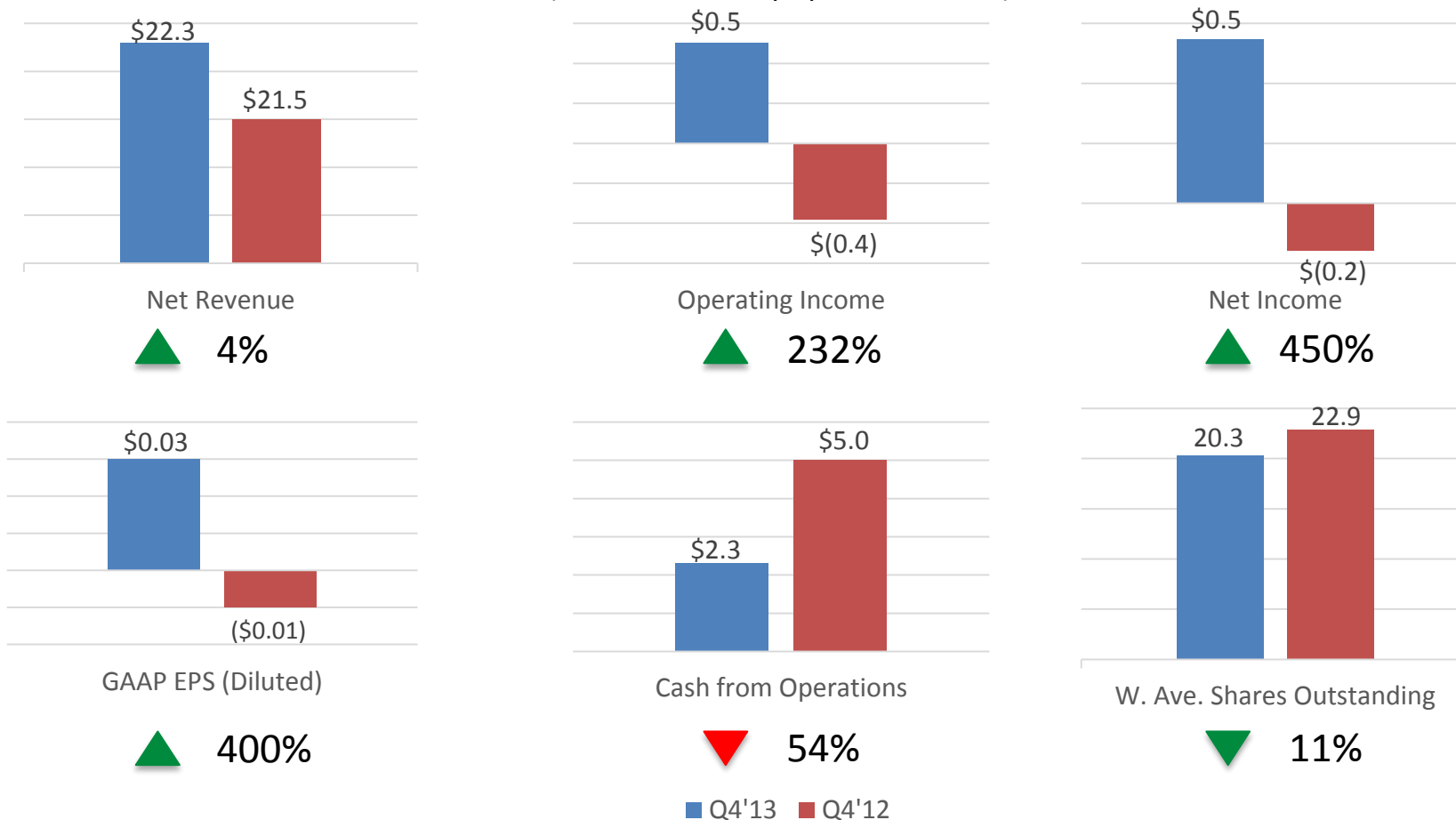
26.3 Billion kWh Reduced

22 Solar PV MW Under Contract

Fourth Quarter Results

Summary of Operations Y/Y

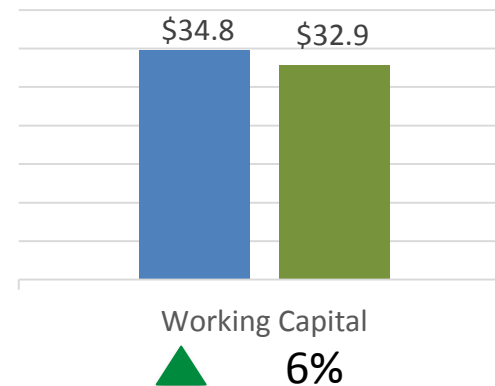
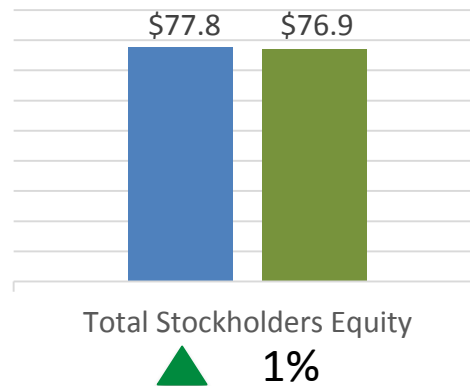
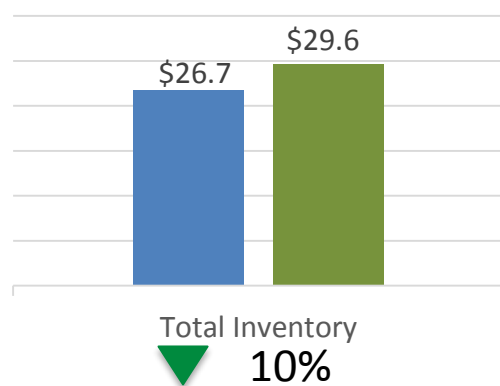
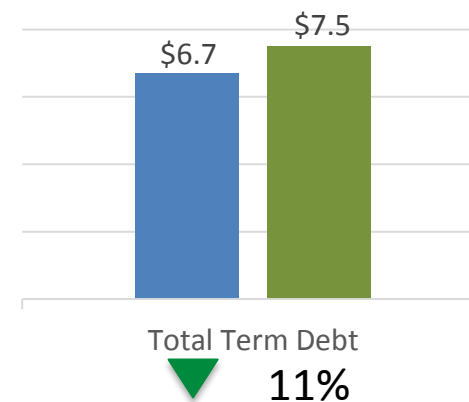
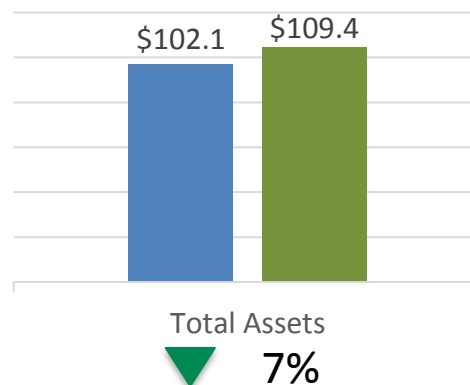
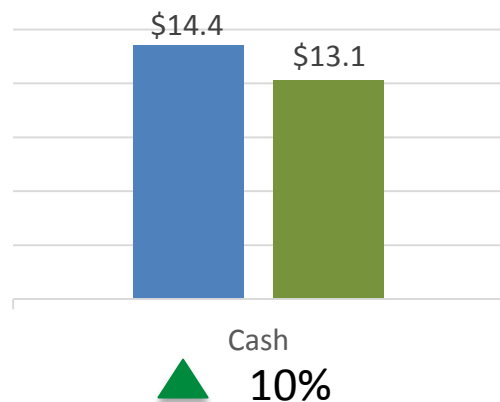
(In millions, except per share data)



Fourth Quarter Results

Financial Position Q/Q

(In millions)



■ Q4'13 ■ Q3 '13