

What We've Done

A map of the United States with a blue background and numerous small blue dots scattered across the landmass, representing the locations of installed facilities. The dots are more densely packed in the eastern half of the country.

\$2.1 Billion Saved for our Customers

1.3 Billion Sq. Ft. Retrofitted

154 Fortune 500 Customers

9,379 Facilities Installed

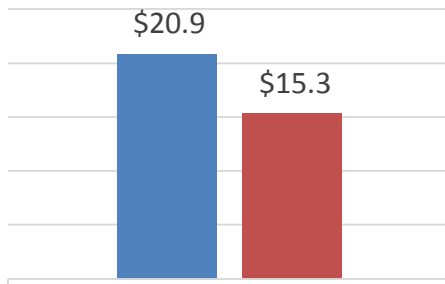
27.9 Billion kWh Reduced

22.0 Solar PV MW Under Contract

First Quarter Results

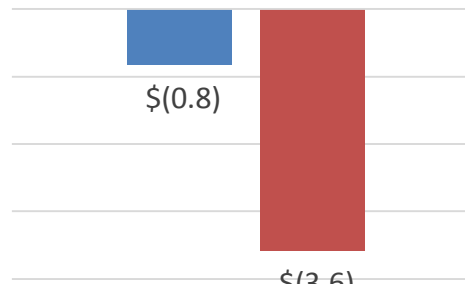
Summary of Operations Y/Y

(In millions, except per share data)



Net Revenue

▲ 36%



Operating Income

▲ 77%



Net Loss

▲ 60%



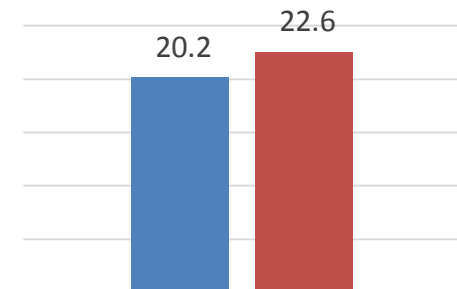
GAAP EPS (Diluted)

▲ 56%



Cash from Operations

▲ NM%



W. Ave. Shares Outstanding

▼ 11%

■ Q1'14 ■ Q1'13

First Quarter Results

Financial Position Q/Q

(In millions)

